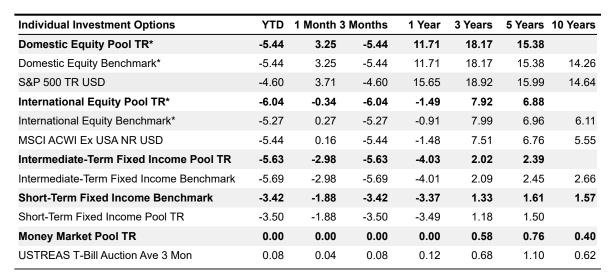
## **Investment Performance Summary**

As of 3/31/2022



Individual investment options allow donors to recommend a custom allocation strategy, which can include one or more Investment Pools. Please refer to the quarterly Investment Performance Supplemental Report for benchmark definitions.

\*The Domestic Equity TR, the International Equity TR, the Domestic Equity Benchmark and the International Equity Benchmark have an inception date of 6/30/19: performance prior to that date is pro-forma.

Investment Mix Options	YTD	1 Month	3 Months	1 Year	3 Years	5 Years	10 Years
Aggressive Mix TR	-5.19	1.23	-5.19	5.31	12.25	10.65	10.04
Aggressive Mix Benchmark	-5.00	1.36	-5.00	5.49	12.29	10.68	10.09
Moderately Aggressive Mix TR	-4.75	0.57	-4.75	3.51	9.94	8.67	8.14
Moderatly Aggressive Mix Benchmark	-4.59	0.68	-4.59	3.67	10.00	8.73	8.13
Moderate Mix TR	-4.27	-0.20	-4.27	1.39	7.04	6.30	5.98
Moderate Mix Benchmark	-4.15	-0.13	-4.15	1.53	7.12	6.40	5.93
Conservative Mix TR	-3.59	-0.89	-3.59	-0.63	4.07	3.87	3.78
Conservative Mix Benchmark	-3.49	-0.85	-3.49	-0.51	4.17	4.01	3.70
Risk Averse Mix TR	0.00	0.00	0.00	0.00	0.58	0.76	0.40
USTREAS T-Bill Auction Ave 3 Mon	0.08	0.04	0.08	0.12	0.68	1.10	0.62

Investment Mix options offer a simple, one-stop approach to an investment strategy that best reflects your charitable goals. Donors recommend one option, which the Community Foundation rebalances.

Returns for periods greater than 1 year are compound annual returns. TR = Total Return



Current Investment Mix Allocations	Domestic Equity Pool	Int'I Equity Pool	Interm- Term Fixed Income Pool	Short- Term Fixed Income Pool	Money Market Pool
Aggressive	55%	22%	10%	10%	3%
Moderately Aggressive	43%	17%	10%	25%	5%
Moderate	29%	11%	15%	35%	10%
Conservative	14%	6%	18%	42%	20%
Risk Averse	0%	0%	0%	0%	100%

#### **Estimated Investment Management Fees** for the Investment Mix Options

Aggressive	0.05%
Moderately Aggressive	0.06%
Moderate	0.07%
Conservative	0.08%
Risk Averse	0.14%

Performance is presented gross of Greater Horizons administrative fees but net of all investment management fees, brokerage, consulting and other transaction costs.

#### **Customer Service**

If you have any questions about your fund or wish to request a change in your investment mix, please contact Donor Services at support@greaterhorizons.org or 866.627.3440.

Contact Trey Corbett at Corbett@growyourgiving.org or 816.627.3419 for more information on the pools, including their component funds and blended benchmarks, the Board of Directors Investment Committee, or the Investment Policy Statement.

1055 Broadway Blvd., Suite 130, Kansas City, MO 64105

866.719.7886

www.greaterhorizons.org

#### **Domestic Equity Pool** As of 3/31/2022

Trailing Returns						
Domestic Equity Pool & Benchmark	YTD	Quarter	1 Year	3 Years Annualized	5 Years Annualized	10 Years Annualized
Domestic Equity Pool TR	-5.44	-5.44	11.71	18.17	15.38	
Domestic Equity Benchmark	-5.44	-5.44	11.71	18.17	15.38	14.26
S&P 500 TR USD	-4.60	-4.60	15.65	18.92	15.99	14.64
Russell 3000 TR USD	-5.28	-5.28	11.92	18.24	15.40	14.28

Trailing Returns							
Equity Pool Holdings & Benchmarks	YTD	Quarter	1 Year	3 Years Annualized	5 Years Annualized	10 Years Annualized	
Vanguard Instl Ttl Stk Mkt ldx InstlPls	-5.44	-5.44	11.72	18.19	15.40	14.30	
CRSP US Total Market TR USD	-5.44	-5.44	11.71	18.17	15.38	14.26	

Basic Materials

Consumer Cyclical

Financial Services

Consumer Defensive

Communication Services

Real Estate

Healthcare

Utilities

Energy Industrials

Total

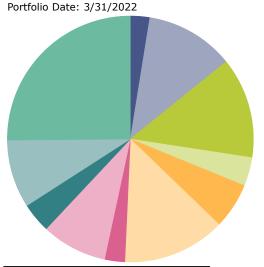
Technology

#### **Purpose**

The purpose of the Domestic Equity Pool is to facilitate the funding of current and future charitable needs of participating charitable funds and organizations. The long term investment objective of the Equity Pool is to obtain broad equity market exposure utilizing a passive, cost effective approach that is diversified across market capitalizations and regions. A secondary objective is to provide cash flows to fund distributions and to preserve the purchasing power of the funds to meet charitable needs now and in the future.

Top Holdings - Domestic Equity Pool						
Portfolio Date: 3/31/2022						
Total Market Value: \$543,477,392	Market Value (mil)	Portfolio Weighting %				
Vanguard Instl Ttl Stk Mkt Idx InstlPls	\$ 543.5	100%				

#### **Equity Sectors (Morningstar) - Domestic Equity Pool**





Source: Morningstar Direct

#### **Top Stock Holdings**

- 1. Apple Inc.
- 2. Microsoft Corp 3. Amazon.com Inc.
- 4. Tesla Inc

2.5

11.6

13.2

3.8

6.0

13.5 2.7

8.6

3.9

9.0

25.1

100.0

- 5. Alphabet Inc Class A
- 6. Alphabet Inc Class C
- 7. NVIDIA Corp
- 8. Berkshire Hathaway Inc Class B
- 9. Meta Platforms Inc Class A
- 10. UnitedHealth Group Inc

Trailing Twelve Month Dividend Yield: 1.5%

Performance is presented gross of administrative fees but net of all investment management fees, brokerage, consulting and other transaction costs.

Estimated Pool Investment Management Fee: .03%

## **International Equity Pool**

### As of 3/31/2022

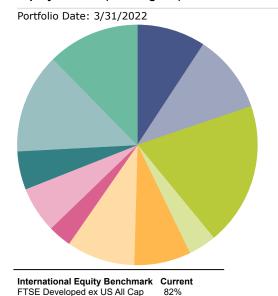
Trailing Returns							
Equity Pool & Benchmark	YTD	Quarter	1 Year	3 Years Annualized	5 Years Annualized	10 Years Annualized	
International Equity Pool TR	-6.04	-6.04	-1.49	7.92	6.88		
International Equity Benchmark	-5.27	-5.27	-0.91	7.99	6.96	6.11	
FTSE Global All Cap ex US TR USD	-5.24	-5.24	-0.44	8.52	7.39	6.30	

Peformance for the International Equity Pool prior to 06/30/2019 is pro-forma based on the experience of the previous Equity Pool

Trailing Returns							
International Equity Pool Holding & Benchmark	YTD	Quarter	1 Year	3 Years Annualized	5 Years Annualized	10 Years Annualized	
Vanguard Developed Markets Index Insti	-6.04	-6.04	0.66	8.56	7.18	6.69	
FTSE Developed ex US All Cap NR USD	-5.32	-5.32	1.39	8.68	7.15		
Vanguard Emerging Mkts Stock Idx Instl	-6.24	-6.24	-8.64	5.64	5.87	3.36	
FTSE Emerging NR USD	-5.25	-5.25	-8.04	5.79	6.31	3.71	

#### **Equity Sectors (Morningstar) - International Equity Pool**

18%





#### **Purpose**

The purpose of the International Equity Pool is to facilitate the funding of current and future charitable needs of participating charitable funds and organizations. The long term investment objective of the International Equity Pool is to obtain broad international equity market exposure utilizing a passive, cost effective approach that is diversified across market capitalizations and regions. A secondary objective is to provide cash flows to fund distributions and to preserve the purchasing power of the funds to meet charitable needs now and in the future.

Top Holdings - International Equity Pool					
Portfolio Date: 3/31/2022					
Total Market Value: \$189,039,601	Market Value (mil)	Portfolio Weighting %			
Vanguard Developed Markets Index Ins Pls	\$ 141.8	75%			
Vanguard Emerging Mkts Stock ldx Instl	\$ 47.3	25%			

#### **Top Stock Holdings**

- 1. Taiwan Semiconductor Manufacturing Co Ltd
- 2. Nestle SA
- 3. Roche Holding AG
- 4. Tencent Holdings Ltd
- 5. Samsung Electronics Co Ltd
- 6. ASML Holding NV
- 7. Toyota Motor Corp
- 8. Shell PLC
- 9. AstarZeneca PIC
- 10. BHP Group Ltd

Trailing Twelve Month Dividend Yield: 2.92%

Performance is presented gross of administrative fees but net of all investment management fees, brokerage, consulting and other transaction costs.

Estimated Pool Investment Management Fee: .06%

Source: Morningstar Direct

FTSE Emerging Markets

## **Intermediate-Term Fixed Income Pool**

## As of 3/31/2022

Trailing Returns						
Int-Term Fixed Income Pool & Blended Benchmark	Year to Date	Quarter	1 Year	3 Years Annualized	5 Years Annualized	10 Years Annualized
Intermediate-Term Fixed Income Pool TR	-5.63	-5.63	-4.03	2.02	2.39	
Intermediate-Term Fixed Income Benchmark	-5.69	-5.69	-4.01	2.09	2.45	2.66

#### **Purpose**

The purpose of the Intermediate-Term Fixed Income Pool is to provide capital preservation and current income to help meet spending requirements of donor portfolios. The Pool will utilize a passive, cost effective approach with a secondary objective to provide broad exposure to U.S. income markets. The Pool is diversified across U.S. Treasuries notes and bonds, corporate bonds, bank loans, mortgaged-backed securities and U.S. Treasury Inflation-Protected Securities. The average effective duration and interest rate risk of the Pool will be commensurate with broad fixed income benchmarks such as the Barclays U.S. Aggregate Bond Index.

Trailing Returns						
Int-Term Fix. Income Pool Holdings & Benchmarks	Year to Date	Quarter	1 Year	3 Years Annualized	5 Years Annualized	10 Years Annualized
Vanguard Interm-Term Bond Index I	-6.25	-6.25	-4.43	2.19	2.56	2.78
Bloomberg US 5-10 GovCredit FlAdj TR USD	-6.40	-6.40	-4.55	2.22	2.58	2.81
Vanguard Mortgage-Backed Secs Idx InstI	-5.01	-5.01	-5.19	0.39	1.20	
Bloomberg US MBS TR USD	-4.97	-4.97	-4.92	0.56	1.36	1.70
Vanguard Shrt-Term Infl-Prot Sec Idx Ins	-0.29	-0.29	3.88	4.35	3.08	
Bloomberg US TIPS 0-5 Year TR USD	-0.30	-0.30	3.92	4.41	3.12	1.73
Xtrackers USD High Yield Corp Bd ETF	-4.40	-4.40	-0.94	3.48	3.89	
Solactive USD HY Corp Total Mkt TR USD	-4.35	-4.35	-0.83	3.72	4.12	5.14

Intermediate-Term Fixed Income Pool	Intermediate-Term Fixed Income Pool Holdings							
Portfolio Date: 3/31/2022								
Total Market Value \$139,726,377	Market Value (mil)	Portfolio Weight %						
Vanguard Interm-Term Bond Index Ins Plus	\$ 97.7	70%						
Vanguard Mortgage-Backed Secs Idx Instl	\$ 27.9	20%						
Xtrackers USD High Yield Corp Bd ETF	\$ 7.2	5%						
Vanguard Shrt-Term Infl-Prot Sec Idx Ins	\$ 6.9	5%						

IntTerm Fixed Income Benchmark Weights	Percent	Inception Date: January
Barclays US 5-10Y Gov/Credit FIAdj TR USD	70%	Performance is presented g administrative fees but net of
Barclays US MBS Float Adjusted TR USD	20%	management fees, brokerag other transactions costs.
Solactive USD HY Corp Total Mkt TR USD	5%	Estimated Pool Investment
Barclays U.S. Treasury TIPS 0-5Y TR USD	5%	Management Fee: 0.06%

Inception Date: January 1, 2014
Performance is presented gross of administrative fees but net of all investment management fees, brokerage, consulting and other transactions costs.
Estimated Pool Investment

Fixed Income Pool Statistics	
Average Yield to Maturity	3.0%
Average Effective Duration	6.2 years
Trailing Twelve Month Yield	2.17%

Source: Morningstar Direct

## **Short-Term Fixed Income Pool**

## As of 3/31/2022

Trailing Returns						
Short-Term Fix. Inc. Pool & Blended Benchmark	Year To Date	Quarter	1 Year	3 Years Annualized	5 Years Annualized	10 Years Annualized
Short-Term Fixed Income Pool TR	-3.50	-3.50	-3.49	1.18	1.50	
Short-Term Fixed Income Benchmark	-3.42	-3.42	-3.37	1.33	1.61	1.57

#### Purpose

The purpose of the Short-Term Fixed Income Pool is to provide capital preservation and current income to help meet spending requirements of donor portfolios. The Pool will utilize a passive, cost effective approach with a secondary objective to provide broad exposure to U.S. income markets. The Pool is diversified across U.S. Treasury notes and bonds, corporate bonds, bank loans, mortgaged-backed securities and U.S. Treasury Inflation-Protected Securities. The Pool will have a lower average effective duration than broad fixed income market benchmarks such as the Barclays U.S. Aggregate Bond Index, hence limiting overall interest rate risk.

Trailing Returns						
Short-Term Fix. Inc. Pool Holdings & Benchmarks	Year to Date	Quarter	1 Year	3 Years Annualized	5 Years Annualized	10 Years Annualized
Vanguard Short-Term Bond Idx I	-3.39	-3.39	-3.85	1.08	1.39	1.30
Bloomberg US 1-5Y GovCredit FIAdj TR USD	-3.45	-3.45	-3.84	1.14	1.42	1.36
Vanguard Mortgage-Backed Secs Idx Instl	-5.01	-5.01	-5.19	0.39	1.20	
Bloomberg US MBS Float Adjusted TR USD	-4.86	-4.86	-4.86	0.55	1.33	1.67
Vanguard Shrt-Term Infl-Prot Sec Idx Ins	-0.29	-0.29	3.88	4.35	3.08	
Bloomberg US TIPS 0-5 Year TR USD	-0.30	-0.30	3.92	4.41	3.12	1.73
Invesco Senior Loan ETF	-0.48	-0.48	1.37	2.47	2.62	3.00
S&P/LSTA U.S. Leveraged Loan 100 TR USD	-0.18	-0.18	2.30	3.81	3.68	3.87

Short-Term Fixed Income Pool Holdings			
Portfolio Date: 3/31/2022			
Total Market Value: \$310,470,672	Market Value (mil)	Portfolio Weight %	
Vanguard Short-Term Bond ldx InstlPls	\$ 217.0	70%	
Vanguard Mortgage-Backed Secs Idx Instl	\$ 62.0	20%	
Vanguard Shrt-Term Infl-Prot Sec Idx Ins	\$ 15.7	5%	
Invesco Senior Loan ETF	\$ 15.7	5%	

Short-Term Fixed Income Benchmark Weights	Percent	Inception Date: J
Barclays US 1-5Y GovCredit FIAdj TR USD	70%	Performance is pres
Barclays US MBS Float Adjusted TR US	20%	management fees, to other transactions of
Barclays U.S. Treasury TIPS 0-5Y TR USD	5%	Estimated Pool Inve
S&P/LSTA U.S. Leveraged Loan 100 TR USD	5%	Management Fee: (

Inception Date: January 1, 2014
Performance is presented gross of administrative fees but net of all investment management fees, brokerage, consulting and other transactions costs.
Estimated Pool Investment Management Fee: 0.09%

Fixed Income Pool Statistics	
Average Yield to Maturity	2.63%
Average Effective Duration	3.34 years
Trailing Twelve Month Yield	1.47%

Source: Morningstar Direct

Money Market Pool As of 3/31/2022

#### **Purpose**

The purpose of the Money Market Pool is to provide liquidity for participating charitable funds and organizations in funding grant making and payment of fees and administrative costs while providing desired principal stability. The long term investment objective of the Money Market Pool is to seek a competitive market return to preserve and grow the portfolio, provide cash flows to meet charitable needs now and those in the future. As such, the Money Market Pool is highly liquid, which enables donors to access funds for grants in a timely manner. The Money Market Pool invests in bank deposits and obligations of the United States government and its agencies.

Money Market Trailing Returns			
Time Period	Money Market Pool	90 Day Treasury Bills	
Year to Date	0.00%	0.08%	
3 Months	0.00%	0.08%	
1 Year	0.00%	0.12%	
3 Years	0.58%	0.68%	
5 Years	0.76%	1.11%	
10 Years	0.40%	0.62%	

Performance periods greater than 12 months are annualized. Performance is net of investment management fees but not the Foundation's administrative fees.

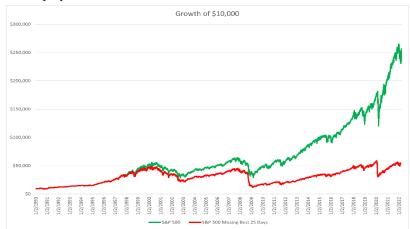
**Current Month Return Annualized: 0.00%** 

Source: Morningstar Direct

# Investment Commentary March 31, 2022

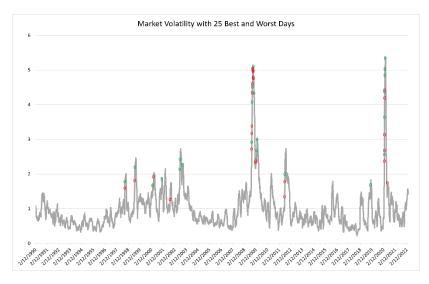
After a relatively calm 2021, the first quarter of 2022 came with a hefty bout of volatility in equity and fixed income markets. Inflation reached a 40-year high, the Federal Reserve indicated interest rates will rise faster than expected, and Russia attempted to invade Ukraine creating the first military conflict in Europe in decades. These issues pushed the CBOE Volatility Index (VIX) to above-average readings for most of the first quarter and caused stock prices to decline.

Increasing interest rates and investor fear caused both equities and fixed income securities to decline in price. During times of market stress, it is reasonable to consider selling investments and waiting for better times. The problem with this strategy is market timing is extremely difficult. Below is a graph of the Standard and Poor's 500 Index (S&P 500). The green line is the performance since January 1, 1990. The red line is the performance without its25 best days over the same 32 years. Incredibly, missing the 25 best days reduces the return from 2440% to 443%. That equates to an annualized return of 10.6% down to 5.4%. Missing 0.003% of trading days takes an investor from equity like returns down to bond like returns.



To make matters worse, the best and worst performance days typically occur in near proximity. The next chart is the 30-day standard deviation of the S&P 500 index. The best days in the market are labeled with a green circle and the worst days in the market are labeled with a red circle. The best and worst days tend to cluster together and occur when the market is experiencing above-average volatility.

Historically when volatility spikes and fear is rampant, the best thing an investor can do is sit back and stay the course. Though psychologically, this is a difficult feat.



The Domestic Equity Pool declined in January and February, then rebounded in March to end the quarter down -5.44%. The International Equity Pool had three consecutive down months to start the year, ending down -6.04% year-to-date.

Historically, equities and fixed income investments have had an inverse relationship. When equities have declined, fixed income investments have seen price appreciation. However, in the first quarter, fixed income investments were also down due to inflation concerns and increasing interest rates. The Bloomberg U.S. Aggregate Bond Index (The Agg) is currently down -8.22%. Looking back 44 years, the worst return for the Agg on record is -2.99%.

The Intermediate-Term Fixed Income Pool was down -5.62% and the Short-Term Fixed Income Pool was down -3.50% year-to-date. Both fixed income pools had negative performance all three months to start the year.